

INDUS At A Glance

March 2018

Balanced Capabilities ... Proven Past Performance



Company Profile

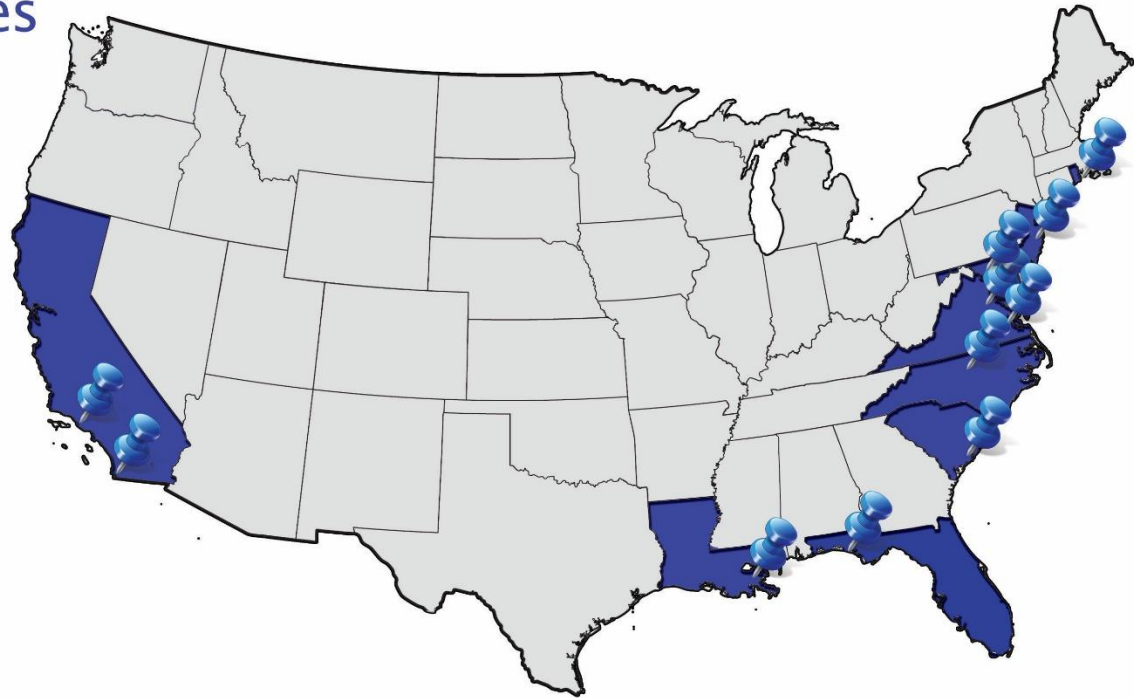
- Began Government Services in 1998
- Employee Owned
- Service Disabled Veteran Owned Small Business (SDVOSB) – Certified by Veterans Administration
- Contracts Portfolio include:
 - Navy Seaport-e (multiple task orders in multiple Regions)
 - PMILS
 - SATCOM ISEA
 - SSC Atlantic Command-wide Admin and Financial Support Contract
- ISO 9001:2008 Registered and Certified



Site Locations

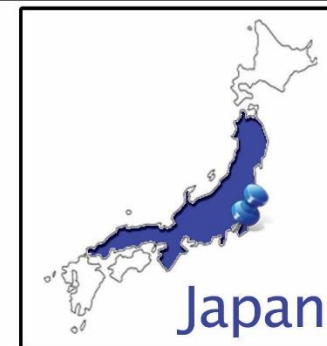
United States

- San Diego, CA
- Port Hueneme, CA
- New Orleans, LA
- Newport, RI
- Lakehurst, NJ
- Washington DC
- Virginia Beach, VA
- Tidewater, VA
- Manasssa, VA
- Norfolk, VA
- Newport News, VA
- Greensboro, NC
- Charleston, SC
- Panama City, FL



Southeast Asia and other Global Locations

- Japan
- Other International Locations



Balanced Capabilities

ENGINEERING AND IT SERVICES

- Range Systems O&M
- Test & Evaluation, Weapon Systems Assessment
- Submarine Imagery, EW, & C5I Systems Repair
- Logistics & Supply Support
- IT, Network O&M and Applications Development
- MK 30 Underwater Targets O&M
- Test, Handling, Support Equipment O&M
- Shore Communications Systems Engineering
- Inventory and Warehouse Management
- Configuration Management
- Help Desk Services
- SATCOM Communications Services
- Engineering Assessments and Technical Analysis
- IA/RMF
- Information Assurance and Cyber Security

PROGRAM MANAGEMENT AND COMMAND STAFF SERVICES

- Strategic Planning Support
- Program/Project Planning
- Workload Planning
- Performance Business Indicators
- Obsolescence Management and Planning
- C4ISR Installation Planning
- Foreign Military Sales Case Management
- Command and Dept General Administrative Support
- Management Reports and Documentation Preparation
- Public Affairs and Protocol
- Security Admin & ESS Office/Foreign Disclosure & Visits
- HQ Facilities Management
- Workforce Optimization Support
- Manpower and Military Affairs Management
- Graphics/CAD Support
- Systems Design Center Support

FINANCIAL MANAGEMENT SERVICES

- Financial Process Improvement
- Financial Analysis & Management Info Support
- Comptroller Dept. Support & Financial Analysis
- Budget, Execution, and Financial Operations
- Cost Modeling, Estimating, and Reduction
- Program Financial Tracking
- Data Testing, Analysis and Metrics Reporting
- Tri-Annual Review
- Travel/Payroll Processing
- Funds Control
- Administrative Contract Closeout
- ERP Transition Planning and Data Cleansing
- Program Lifecycle Cost Estimate (PLCCE) Modeling
- Financial Tools Implementation (ERP, MOCAS, STARS, PRISMS)
- POM/PR Processes

Proven Past Performance

ENGINEERING AND IT SERVICES

- NUWCNPT Weapons Analysis Facility (WAF) Code 85
- PHD CSISEA
- PMW-790 Shore and Expeditionary C4I Engineering Integration Support
- Keyport Detachments Technical and Engineering Support
- PMW 130/160 Installation Planning Support
- Keyport IT RDT&E Network Support
- SERMIS Aviation Logistics
- Keyport MK30 Underwater Target O&M
- NSWC Panama City, IA & Cyber Security –APAS
- SPAWAR Systems Center Pacific Office of the Chief Engineer (CHENG)

PROGRAM MANAGEMENT AND COMMAND STAFF SERVICES

- PHD Customer Support and Program Management Support
- PHD Management Support Services
- SSC LANT Technology Support (Liberty-INDUS JV)
- SSC Charleston Chief of Staff Support (Cooper)
- PMW 740 FMS International C4I Integration Support
- PMW 170 Communications and GPS Navigation Support
- SPAWAR 8.0 Corporate Operations Support (formerly prime OOA)
- PMW 120 Battlespace Awareness and Information Operations Admin Support
- Keyport Admin

FINANCIAL MANAGEMENT SERVICES

- PMW 130/160 Information Assurance and Cyber/Tactical Networks Business Financial Management Support
- Navy Comptroller ERP Support
- PHD Finance
- Navy Financial Improvement Processes (FIP)
- Keyport Program Management/ Financial Management
- CNSP Financial Admin and Management Support
- NUWC Newport Finance and Admin



ENGINEERING AND IT SERVICES



PMW 790 Shore and Expeditionary C4I Integration

Engineering Support

- Shore and Expeditionary Integration Program Office Technical Support
 - Production Systems Engineering for Comm Systems at Navy Shore Facilities and Op Centers
 - Logistics Support and Life Cycle Support Planning
 - Installation Planning and Management
 - Asset tracking, database and website development, and MIS support
 - Shore and Expeditionary Integration Planning
 - Work planning, integration, consolidation, scheduling, daily tracking, issue resolution, metric reporting/analysis, and status briefs
 - Requirements Support
 - Design Center Drawing Support (Shore and Afloat Platform Drawings)
 - Navy Training System Planning (NTSP) Programs
 - Ballistic Missile Defense System (BMDS) Shore Connectivity R&D
 - Aegis BMD to C2 battle management and comms sites ashore
 - Aegis Ashore Assured C4I Integration and Testing
 - To adapt Aegis 5.0 capability to a land based system

NUWCNPT Weapons Analysis Facility (WAF) Code 85

- Operate and maintain the WAF weapon simulators
- Perform WAF computer systems hardware maintenance
- Perform WAF operational security
- Provide administrative and financial support

CSISEA

- Provide aircraft carrier and amphibious ship Combat System In Service Engineering and Logistics Services
- Provide administrative support
- Provide installation planning and technical advisory services to aircraft carrier, amphibious ship and Strike Group support ship C5ISR system
- Provide software maintenance and training services

NSWC Panama City

Information Assurance for APAS

- Prepare draft SSAA documents, DIACAP, or PIT documentation packages that meet DISA and DoN requirements
- Prepare multiple Risk Assessments
- Prepare minimum security checklists
- Perform Certification Test and Evaluation on various systems
- Perform Security Test and Evaluation of various systems

PMW 130/160 IA and Cyber/Tactical Networks

Installation Planning

- Afloat Networks Installation Planning and Coordination
 - Provide Installation (SHIPMAIN) Support for:
 - C4ISR installation requirements, documentation, process development, database entry, and installation tracking assistance
 - Assessment of installation documentation, based on thorough review of requirements, documentation, and databases
 - Development and approval of Ship Change Documents (SCD), Ship Configuration Change Proposal (SCCP), Justification/Cost Forms (JCFs), Ship Alteration Records (SARs), Installation Requirements Drawings (IRD), SHIP Installation Drawings (SID), Equipment Delivery Date(s) (EDD) and other necessary installation documentation

Keyport IT RDT&E Network Support

- Information Technology Support for the NUWC Keyport Corporate Infrastructure and RDT&E Network
 - Corporate Network Support: install, maintain, operate, troubleshoot, upgrade, and reconfigure Keyport's corporate network servers, components and cable facilities
 - Corporate Customer Support
 - Help Desk operations and problem resolution
 - Desktop and peripheral support
 - Computer repair
 - Corporate Web Support: design, create, and maintain intranet and internet websites and related equipment
 - Server support
 - Information Assurance, C&A, and Information Security support
 - Corporate and Comptroller Process Automation Support
 - Application program development and training
 - Database management support
 - Computer system and software analysis
 - Corporate Operational Support: production support and asset management

Keyport Detachments Technical Support

- Technical Support to Keyport Detachments in San Diego & Hawaii
 - Maintenance, Upgrade, and Technical Documentation Packages and Reports for UTRE, USW Equipment, Underwater Targets, and Related Equipment
 - Test & Evaluation Services for USW Systems Aboard Submarines and Surface Ships
 - IT and IA Support including Certification & Accreditation
 - All IT personnel are CISSP Certified
 - Equipment Maintenance and Grooming
 - C5I waterfront support; technical support/system grooming to all installed shipboard and shore based C5I equipment
 - Underwater Range Operations Support
 - Training range operations at Hawaii Pacific Missile Range Facility (PMRF) & Southern California Offshore Range (SCORE)
 - Magnetic Silencing Facility operations, Oahu and SD
 - SESEF and FTEC range operations, Oahu and San Diego
 - Supply, Acquisition Services, Inventory and Warehousing Support
 - Program Management and Administrative Support

Sermis Aviation Logistics

- Support Equipment Resources Manage Information Systems (SERMIS)
 - Provide Integrated Logistics Support Planning, Technical Documentation, and Life Cycle Support for the Training, Operation, Re-design, Modification, Maintenance, Repair and Provisioning of Naval Aviation Support Equipment
 - Overall Management of Aviation Weapons System Support Equipment Logistics
 - Provide Field Service, Technical Assistance, and Training
 - Logistics Personnel with Functional Expertise Related to Fixed and Rotary Wing Aircraft

Keyport MK30 Underwater Target O&M

- Preparation, Operation, Transportation, Testing, Inspection, Repair, and Maintenance of MK30 Underwater Targets
- IMA Pre-range and Post-range MK30 Shop Tests
- MK30 Preventative Maintenance
- Launch Support Equipment Maintenance
- Target Post-run Procedures, including Data Extraction, Data Recorder Removal, Shaft Bearing/Seal, Tracking System, and Main Battery Procedures
- Repair, Maintain, and Calibrate MK30 Support Equipment
- Target Battery and Related Equipment Maintenance, Charging, and Turnaround
- Target Logistics, Loading for Shipment, Offloading, Pick-up

NALCOMIS Upgrade- OOMA

- Install OOMA Software Upgrades at Squadron Sites
- Train Squadron Personnel in Utilization of OOMA Software

Other Engineering and IT Services Contracts

- JPEO JTRS AMF Technical Support
- Littoral Battlespace Sensing, Fusion, and Integration (LBSF&I) Engineering Support
- PMW 150 Tactical Data Link Installation Planning
- UHF SATCOM Technical Documentation Support
- SPAWAR 5.0.9 Chief Engineer's (CHENG) Office
 - Information Assurance (C&A, ATO, & Tactical Communications System Strategy)

PROGRAM MANAGEMENT AND COMMAND STAFF SERVICES

PMW 740 International C4I Integration Program Office FMS

Support Services

- Provide Integrated C4I Program Management Support
 - Develop and Update FMS Case Documentation
 - Prepare, Organize, Maintain, and Review FMS Case Pmdata
 - Participate in Program Management Reviews (PMRs)
 - Ensure Compliance with Country-specific FMS Case Guidelines
- FMS Policy, Tool, and Process Support
 - Provide Current Applicable FMS Policy Information and Updates
 - Provide Recommendations on Standard FMS Tools
 - Track Defense Acquisition Workforce Improvement Act (DAWIA) and International Affairs Training Status
 - Develop and Maintain Standard Operation Procedures for CAO FMS Processes
 - Track Case Development Progress Towards Completion
 - Execute Case Closure Process

SSC LANT Charleston

Command Wide Administrative Support Services

- Provide Support to all SSC LANT Charleston Organizations in the Areas of:
 - Front Office Secretariat Support
 - Public Affairs and Protocol
 - Physical/Personal/Industrial Security
 - Risk Prevention and Safety Management
 - Manpower and Military Affairs Management
 - Mailroom and Message Center Support
 - Workforce Optimization Support
 - Program Planning Documentation and Reports
 - Management Information Support and Financial Analyses
 - Comptroller Office Support including Accounts Payable and Travel Support and Expiring Funds Documentation Close-Out
 - Develop Budgets and Financial Statements, Analyze Budget Variances, and Develop Correction Strategies
 - Admin and Training Support and Presentation Development
 - Technical Library Operations Support
 - Integrated Logistics Support
 - IPT Admin/Financial Management Support
 - Contracts 2.0 Data Entry/ERP/PD2/Web Ex

NSWC PHD Management Support Services

- Provide Support to NSWC PHD Front Office Staff in the Areas of:
 - Strategic Planning and Corporate Projects
 - Facilities Planning and Facilities Management
 - Corporate Services including Command Directives, Inter-service Support Agreements, and Property Management
 - Workforce Development Support
 - Command Communications Office and Public Affairs Support
 - Financial Services Support
 - Program Management Support to Command Departments
 - General Management Support

NUWC Newport Administrative and Technical Support

- Prepare and modify reports within the Defense Travel System (DTS)
- Provide DTS Administrative Support
- Provide Disbursing Office Administrative Support
- Prepare Correspondence, Technical Documentation, Presentations, Spreadsheets, etc.
- Provide Plant Account Office Administrative Support
- Provide Timekeeping and Travel Order Support
- Provide Property Management Support
- Coordinate Training Schedules and Maintain Databases
- Provide NMCI and IT Administrative Services
- Provide Payroll Support

PMW 170 Communications and GPS Navigation Program Office

Support Services

- Provide Satellite, Line-of-Sight, and Extended-Line-of-Sight Communication Systems Support for Ship Navigation, C2 Systems and Weapons Systems (Voice, Data, and GPS)
 - Legacy UHF SATCOM, SCE/FRCB
 - ESRP Program
 - Information Assurance (C&A, ATO, & Tactical Communications System Strategy)
 - SCN (liaison interaction, financial SPD reviews on various hull platforms)
 - Installation Fielding Plans (ECP/ECO, budgets, expenses, CASREP issues, and T&E)
 - Acquisition Support HFIP, SNR, and BFTN

SPAWAR 8.0 Corporate Operations

(formerly SPAWAR OOA)

- Code 8.0 – Corporate Operations Support
 - Command Manpower Planning and Development
 - Command Facilities Upgrade Planning and Coordination
 - SPAWAR Operations Center (SOC) support
 - Physical/Personal/ Industrial Security
 - Military Protocol Subject Matter Expert
 - Flag Secretariat and Administrative Support
 - Security Office/Foreign Disclosure and Visits
 - Safety Management
 - Military Personnel Services (MILPERS) Planning/
Coordination
 - Command Awards Program Coordination and Planning

Keypoint Administrative Support

- Prepare Correspondence, Technical Documentation, Presentations, Spreadsheets, etc.
- Prepare and Route Weekly Command Report
- Develop and Maintain Desk Procedures
- Operate the Facilities Help Desk
- Provide Timekeeping and Travel Order Support
- Provide Property Management Support
- Coordinate Training Schedules and Maintain Databases
- Provide Web Page and Sharepoint Support
- Provide NMCI and IT Administrative Services and Metrics
- Support/Maintain the Keypoint Directive System

Other Program Management and Command Staff Services Contracts

- PMW 170 Program Management Support, including:
 - IA and C&A support for RF Comms, SATCOM, and Baseband systems
- PMW 760 Program Management Support
- PMW 150 Program Management Support
- BLII/One Net Program Management Support
- PMW 160 ISEA Project Management Support
- PMW 120 METOC support
- PMW 120 Admin
- SPAWAR 5.0.9 Chief Engineer's (CHENG) Office
 - Information Assurance (C&A, ATO, & Tactical Communications System Strategy)

FINANCIAL MANAGEMENT SERVICES

Commander Naval Surface Pacific (CNSP) – Finance

- Financial Administration and Management Support Services to CNSP operating forces and shore activities
 - Monitoring the execution of the CNSP budget, research, data collection, analysis, reconciliation, validation, and maintenance
 - Financial records update for current and five prior fiscal years
 - Policies and regulations compliance
- Operating Target (OPTAR) Support Services
- Budget OPTAR Services

PMW 130/160 IA & Cyber/Tactical Networks Business Financial Management & Cost Estimating Support

- Business Management Support, including:
 - Program planning documentation, baseline preparation, and Acquisition documentation
- Production/Acquisition Management Support
- Cost Modeling, Analysis, and Recommendations
- PLCCE Modeling
- Financial Management and POM/PR Support
- Budgetary Products, Updates, Impact Statements, and Data Calls
- Initial Execution Data, Analysis, Preparation, and Update
- Life Cycle Cost Estimation and Total Ownership Cost
- Financial Management Support for SCN
- Tri-Annual Review
- Program Budget, Execution, and Financial Operations

SPAWAR Navy ERP Transition Support

- SPAWAR Comptroller Financial Improvement Processes (FIP) Support Services
 - Business Process Improvement
 - Accounting Systems and Processes
 - Funds Processing and Control
 - Preparations for Passing ERP Audit
 - Database Testing, Analysis and Metrics Reporting
- SPAWAR Comptroller Navy ERP Transition
 - Legacy System Data Cleansing Audits, Reconciliation, Validation, and Closeout
 - Implementation of Data Migration
 - Pre-Validation Processes
 - General Fund and Working Capital Fund

NSWC PHD Financial Support

- Financial Database Support to the Comptroller
 - Coordination with NAVSEA Corporate Suite of Financial Systems (NCSFS)
Central Design Agent
 - Financial Systems and Database Analyses for Financial Integrity
 - NCSFS User Help Desk
 - Financial System Acceptance Testing (SAT)
 - Technical Support for SOS, ILSMIS, DIFMS, and NCSFS Data Structures and Data
Extracts
 - ERP Transition Planning and Preparation
 - Financial Systems Interface Issue Resolution

Other Financial Management Services Contracts

- Financial Management Support SSC LANT (including SOCOM NERP)
- Financial Management Support SSC PAC
- Navy ERP Data Cleansing SSC PAC
- PMW 170 Financial Management Support
- PMW 790 Financial Management Support
- SPAWAR 8.0 Financial Management Support

INDUS Management Capabilities

- Contract Management
 - Accessible, experienced managers who proactively respond to requirements
 - An employee-centric culture that results in confident performers who take initiative
 - ISO 9001:2008 registered and certified with proven management processes
 - MSRs and Financial Reports that are personalized for specific customers
 - Conscientious indirect rate control results in reliable cost projections and efficient use of customer funding
- Subcontractor Management
 - Demonstrated success leading teams of large and small businesses
 - Integrated team (Seamless) approach with fair treatment of subs – open Team communications
- Transition
 - We have successfully transitioned ten prime contracts of \$5M to \$60M+ size in recent years with fully satisfied customers
 - We care about the people
 - Voted “Best of the Best Companies To Work For” 8 years running by the San Diego Work Force Partnership
 - Ensure transition of incumbent employees with equal or better benefits



Summary

- Broadly capable company with numerous Prime and Sub contracts at Warfare Centers and Systems Centers
- Experienced managers with demonstrated success leading teams of large and small businesses
- Personnel on staff with the qualifications, education, experience and knowledge to do the job
- Service Disabled Veteran Owned Small Business with strong financials and infrastructure
- Solid customer reputation for outstanding performance
- Consistently voted one of the “Best Companies To Work For”



INDUS Key Customers

- Space and Naval Warfare Systems Command (SPAWAR)
 - Program Executive Office C4I
 - SPAWAR HQ
 - SPAWAR (SSC-PAC)
 - SPAWAR (SSC-LANT)
- JTRS JPO
- Commander Naval Surface Pacific (CNSP)
- Naval Sea Systems Command (NAVSEA)
 - NSWC Port Hueneme
 - NUWC Newport RI
 - NSWC Panama City
- Naval Air Systems Command
- Navy Financial Management Office (FMO)
- Department of the Navy
- U.S. Marine Corps
- Department of the Army
- Department of the Air Force
- GovWorks
- SOCOM



INDUS Teammates

- Accenture
- AdvantEdge
- Aegir
- Alutiiq
- SA-TECH
- ARINC
- ASC
- Avineon
- BAE
- Boeing
- Booz Allen Hamilton
- CACI
- CAPSTONE
- Centech
- CGI
- CSA
- CSC
- DCS
- Deloitte
- DRC
- ESN
- Epsilon Systems
- GCCS
- General Dynamics – IT
- ICI
- IntegrITS
- KRATOS
- Kros-Wise
- L3
- LCE
- Liberty Business Associates
- Lockheed Martin
- McKenzie
- MCR
- Northrop Grumman
- Oceaneering
- Pragmatics
- ProSoft
- QI Solutions
- QPMA
- SAIC
- Sentek
- SERCO
- SRA
- STG
- The Columbia Group
- URS – EG&G
- Valkyrie
- VPSI
- VT – MilCom
- Wyle Labs



INDUS Noteworthy

- Best Companies to Work For, San Diego Work Force Partnership,
 - 2002; Finalist 2003, 2004; Winner 2006, 2007; Finalist 2008, 2009, 2010, 2011, 2012, 2013, 2014, 2015
- Family-Owned & Closely-Held Business Awards - EST Technology Innovation Award
 - San Diego Business Journal, 2008; Finalist 2009
- Emerging Family Business of the Year
 - San Diego Business Journal, 2006
- Fastest Growing Company in San Diego
 - San Diego Business Journal, 2002, 2003, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011



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CONTINUING TO SERVE OUR CUSTOMERS AND NATION WITH PRIDE

